

**American Chemical Society
Midwest Regional Meeting Steering Committee**

**Treasurer's Report
Gary E Clapp**

October, 2013

Checking Account UMB

| | |
|---------------------------------|--------------------|
| Beginning Balance: October 2012 | \$ 29,727.97 |
| MWRM Checking | \$ 31,312.25 |
| Income | \$ 9,190.01 |
| Expenses | <u>\$ 6,346.60</u> |
| Current Balance : October 2013 | \$ 34,155.66 |

| | |
|--------|------------------------------|
| Notes: | Expenses |
| | \$ 325.90 HS Teacher |
| | \$ 525.99 Breakfast meeting |
| | \$ 494.71 Treasurer |
| | \$ 5,000.00 MWRM 2013 (Loan) |
| Total | \$ 6,346.60 |

Federated Investments Scott Brokerage Services, Inc.

| | |
|------------------------------------|---------------------|
| Federated Clover Value Fund | |
| Balance : October, 2012 | 955.6 Shares |
| @ Share Value (\$ 13.79 / share) | <u>\$ 13,177.97</u> |

| | |
|--------------------------------------|----------------------|
| Current Balance : October, 2013 | <u>974.04 Shares</u> |
| @ Share Value (\$ 19.64 / share) * | <u>\$ 19,062.02</u> |

* Includes capital gains.

Interest earned is reinvested each month as share amount.

| | |
|-------|--|
| | Income |
| Total | \$ 9,190.01 1/2 profit from St Louis/Great Lakes |

| | | |
|----------|------|-------------|
| CREDITS: | 2013 | \$ 5,000.00 |
|----------|------|-------------|

| | |
|------------------------------------|---------------------|
| Total MWRM Net Asset Value: | <u>\$ 58,217.68</u> |
|------------------------------------|---------------------|

| Date | Cash | Federated Shares | Value | Total |
|-------------|----------------|-------------------------|--------------|---------------------|
| 1993 | \$ 2,416.12 | 2710.11 | \$ 25,204.06 | \$ 27,620.18 |
| 1994 | \$ 2,729.56 | 2896.49 | \$ 24,127.75 | \$ 26,857.31 |
| 1995 | \$ 10,311.12 | 3129.81 | \$ 27,667.52 | \$ 37,978.64 |
| 1996 | \$ 10,311.12 | 3342.65 | \$ 28,947.35 | \$ 39,258.47 |
| 1997 | \$ 10,399.63 | 3584.13 | \$ 31,683.70 | \$ 42,083.33 |
| 1998 | \$ 4,820.04 | 3805.95 | \$ 34,101.32 | \$ 38,921.36 |
| 1999 | \$ (40.00) | 4057.92 | \$ 33,680.70 | \$ 33,640.70 |
| 2000 | \$ 4,295.00 | 1476.09 | \$ 36,548.09 | \$ 40,843.09 |
| 2001 | \$ 3,945.00 | 1523.67 | \$ 33,276.88 | \$ 37,221.88 |
| 2002 | \$ 11,524.80 | 1817.64 | \$ 33,262.83 | \$ 44,787.63 |
| 2003 | \$ 6,524.80 | 1834.88 | \$ 36,936.21 | \$ 43,461.01 |
| 2004 | \$ 15,520.85 | 1854.71 | \$ 42,676.67 | \$ 58,197.52 |
| 2005 | \$ 10,530.58 | 1881.38 | \$ 47,617.80 | \$ 58,148.38 |
| 2006 | \$ 4,917.70 | 2090.67 | \$ 52,371.21 | \$ 57,288.91 |
| 2007 | \$ 3,634.49 | 2327.52 | \$ 55,790.82 | \$ 59,425.31 |
| 2008 | \$ 12,473.50 | 992.3 | \$ 15,112.00 | \$ 27,585.50 |
| 2009 | \$ 9,167.85 | 1023.05 | \$ 12,165.08 | \$ 21,332.93 |
| 2010 | \$ 4,813.38 | 950.2 | \$ 12,352.65 | \$ 17,166.03 |
| 2011 | \$ 17,122.35 | 955.62 | \$ 13,177.97 | \$ 30,300.32 |
| 2012 | \$ 31,312.25 | 960.45 | \$ 13,177.97 | \$ 44,490.22 |
| 2013 | \$ 34,155.66 | 974.04 | \$ 19,062.02 | \$ 53,217.68 |
| | Credits | | | |
| | | | \$ - | |
| 2013 | | | | \$ 5,000.00 |
| | Total | | \$ - | |
| | | | | \$ 58,217.68 |

2014 Regional Meeting Plans
November 12-15, 2014

University of Missouri campus, Columbia, MO

Meeting space will be in the Memorial Union and the MU Student Center.

Vendor exhibition and registration will be in Stotler Lounge within the Union

Parking will be available in the Hitt Street garage (2 blocks ways)

Special Symposia

Computational Chemistry – Carol Deakyne, John Adams, and Tommy Sewell

Organic Synthesis in the SEC – Michael Harmata

Mass Spectrometry and Targeted Proteomics – Jay Thelen and Brian Mooney

Chemical Education – Jim Puckett and Lloyd Barrow

Green Nanochemistry – Gary Baker

Inorganic radiochemistry – Justin Walensky

Chemistry of Wine – Ingolf Gruen

Wednesday mixer – Chemistry of NASCAR – Steve Keller

Committee

Treasurer – Paul Sharp (sharp@missouri.edu)

Exhibits – Silvia Jurisson (jurissons@missouri.edu) and Susan Lever (levers@missouri.edu)

Local Arrangements – Phil Silverman (silvermanlp@missouri.edu)

Webmaster – Nathan Leigh (leighn@missouri.edu)

Program chair – Tim Glass (glasst@missouri.edu)

General chair – Michael Greenlief (greenliefm@missouri.edu)

2014 ACS Midwest RegionaI Budget - Columbia, MO

10/15/2013

| LINE ITEM | BUDGET | NOTES | 2014 Notes |
|---|------------------|--|---|
| REVENUES | | | |
| A. Advance from Steering Cmte | \$ 5,000 | Subject to rules of Steering Committee., generally considered a loan | |
| B. Advance from Local Section. | | | |
| C. Registration | \$ 31,466 | See Registration worksheet | |
| D. Grants/Contributions | | | |
| E. Sponsorships | \$ 6,000 | | ACS Divisions and Symposia support |
| Subtotal | \$ 42,466 | Revenues not directly related to expenses. Should exceed subtotal for non-discretionary expenses. | |
| F. Banquet & Luncheon tickets | \$ 3,500 | \$ x # persons (price should include taxes & gratuities). Budget should equal expense line item. | 50 x \$30 each as an estimate; final price will be determined in the spring of 2014 |
| G. Exposition | \$ 12,500 | # of booths x revenue/booth. Budget should exceed expense category F, making a net contribution toward the overall expenses. | |
| H/ Advertising Sales | | Ads sold in program booklet | |
| U. Interest earned | | if interest bearing checking account is used | |
| J Miscellaneous | | | |
| TOTAL REVENUES | \$ 58,466 | | |
| EXPENSES | | | |
| A. Committee Expenses | | | |
| 1. Meetings | \$ 500 | | |
| 2. Postage, supplies, misc. | | | |
| 3. Steering Committee Luncheon | | | |
| B. Printing/Publicity | | | |
| 1. Abstract Book | \$ 5,000 | No. copies based on No. registrants. | based on past expenses -- jms |
| 2. Flyers - printing/mailling/postage | | Specify no. of mailings and kind of flyer and get estimates | |
| 3. Web page design | | | |
| 4. Ads in local section pubs | | | |
| 5. Ads in C&EN, other pubs | | | |
| 6. Miscellaneous | | Promotional Give-Aways, etc | Given previously as "Promotional Total" |
| C. Meeting Site Expenses | | | |
| 1. Space Rental/Facility Charge | \$ 2,000 | See facility contract. If possible rental or attrition charges apply, allow a modest sum here as a contingency. | |
| 2. Audiovisual Services - basics | \$ 1,500 | # sessions/per day x # days for standard equipment set-up. | |
| 3. Audiovisual Services - special | | Allowance for possible special requests from guest speakers and/or LCDs | |
| 4. Facility liability insurance | | included in ACS umbrella package | |
| 5 Poster Sessions | \$ 1,500 | Posterboard rental (unless getting from (University) | |
| D. Program | | | |
| 1. Symposia | \$ 28,000 | | |
| 2. Complimentary registrations | | Deducted from symposiumn grants | |
| 3. Awards Expenses | \$ 500 | comp registrations, travel, etc split with Board | |
| 4. Misc. supplies, postage | | | |
| E. Retrun of Loan | \$ 5,000 | Equals item A and/or B under revenues. | |
| Subtotal - non-discretionary expenses | \$ 44,000 | | |
| F. Exposition | | | |
| 1. Hotel Set Up | | Offset by revenues | |
| 5. Security and Parking | \$ 1,500 | | |
| 6. Prizes/Contests | | Provided by exhibitors | |
| 7. Miscellaneous | | Exhibitor Box Lunch, etc | |
| G. F&B -- to include: | | | |
| 1. Mixer | \$ 3,000 | | |
| 2. Banquet/Luncheon(s)) | \$ 3,500 | Offset by revenues, whether included in registration or a ticket sales event | |
| 3. Other F&B Events : Coffee Breaks, Uindergrad, Etc. | \$ 5,000 | | |
| Subtotal F & G | \$ 13,000 | | |
| TOTAL EXPENSES | \$ 57,000 | | |
| NET | \$ 1,466 | | |

Registration

| Category | % Registrants | # Registrants | Registration Fee | Revenue by Category |
|--|-----------------------------|---------------|------------------|---------------------|
| Member | 30.00% | 210 | \$75.00 | \$15,750.00 |
| Nonmember | 5.00% | 35 | \$130.00 | \$4,550.00 |
| Undergraduate Student, | 26.00% | 182 | \$25.00 | \$4,550.00 |
| Graduate Student, | 27.00% | 189 | \$25.00 | \$4,725.57 |
| Precollege Teacher, | 2.00% | 14 | \$5.00 | \$70.00 |
| Member Ret./Emeritus/Unemployed | 4.00% | 28 | \$25.00 | \$700.00 |
| Guest of Registrant | 4.00% | 28 | \$40.00 | \$1,120.00 |
| High School Student | 1.00% | 7 | \$0.00 | \$0.00 |
| 50-Year Member | 1.00% | 7 | \$0.00 | \$0.00 |
| Number of registrants/total revenues | 100.00% | 700 | | \$31,465.57 |
| | Registration Revenue | | | \$31,465.57 |
| Estimated revenue is based on advance fees.. | | | | |

Omaha 2012

47th Midwest Regional Meeting Income

| Registrant Type | Number | Fee | Total Amount | over/under |
|-----------------------------|------------|-----------|--------------------|------------------|
| EARLY ACS MEMBER | 148 | \$ 70.00 | \$ 10,360.00 | |
| ADVANCE ACS MEMBER | 8 | \$ 95.00 | \$ 760.00 | |
| ONSITE ACS MEMBER | 17 | \$ 95.00 | \$ 1,615.00 | |
| EARLY NONMEMBER | 18 | \$ 125.00 | \$ 2,250.00 | |
| ADVANCE NONMEMBER | 4 | \$ 150.00 | \$ 600.00 | |
| ONSITE NONMEMBER | 2 | \$ 150.00 | \$ 300.00 | |
| EARLY GRADUATE STUDENT | 155 | \$ 25.00 | \$ 3,875.00 | |
| ADVANCE GRADUATE STUDENT | 16 | \$ 35.00 | \$ 560.00 | |
| ONSITE GRADUATE STUDENT | 30 | \$ 35.00 | \$ 1,050.00 | |
| EARLY UNDERGRADUATE | 150 | \$ 25.00 | \$ 3,750.00 | |
| ADVANCE UNDERGRADUATE | 12 | \$ 35.00 | \$ 420.00 | |
| ONSITE UNDERGRADUATE | 38 | \$ 35.00 | \$ 1,330.00 | |
| ADVANCE PRECOLLEGE TEACHER | 1 | \$ 5.00 | \$ 5.00 | |
| ADVANCE EMERITUS | 3 | \$ 25.00 | \$ 75.00 | |
| ADVANCE RETIRED | 1 | \$ 25.00 | \$ 25.00 | |
| 50 YEAR MEMBER | 3 | \$ - | \$ - | |
| ADVANCE GUEST | 3 | \$ 40.00 | \$ 120.00 | |
| ONSITE GUEST | 2 | \$ 40.00 | \$ 80.00 | |
| ADVANCE UNEMPLOYED | 1 | \$ 25.00 | \$ 25.00 | |
| ADVANCE HIGH SCHOOL STUDENT | 1 | \$ - | \$ - | |
| EXHIBITOR REPRESENTATIVES | 44 | \$ - | \$ - | |
| COMP SPEAKERS & MODERATORS | 34 | \$ - | \$ - | |
| AWARD RECIPIENTS | 3 | \$ - | \$ - | |
| ACS STAFF | 5 | \$ - | \$ - | |
| Registration Totals | 699 | | \$27,200.00 | |
| <i>Versus budget</i> | <i>600</i> | <i>99</i> | <i>\$28,590</i> | <i>(\$1,390)</i> |

| Ticket Event Income | Number | Fee | Total Amount | |
|-------------------------|--------|---------|--------------|------------|
| Cinema lunch undergrads | 71 | \$5.00 | \$355.00 | |
| Cinema lunch others | 34 | \$15.00 | \$510.00 | |
| Awards Banquet | 50 | \$30.00 | \$1,500.00 | break even |

| Exposition Type | Number | Fee | Total Amount | |
|----------------------|-----------|----------|-----------------|------------------|
| Academic exhibitor | 12 | \$250.00 | \$3,000.00 | |
| <i>Versus budget</i> | <i>15</i> | | <i>\$3,750</i> | |
| Regular exhibitor | 13 | \$500.00 | \$6,500.00 | |
| <i>Versus budget</i> | <i>20</i> | | <i>\$10,000</i> | |
| Advertiser | 1 | \$250.00 | \$250.00 | |
| <i>Versus budget</i> | <i>0</i> | | <i>\$0</i> | <i>(\$4,000)</i> |

| Sponsorship Type | Number | Total Amount | |
|---------------------------------|--------|--------------|------------|
| ACS Division Symposium Sponsors | 9 | \$6,420.00 | (w/t ORGN) |
| <i>Versus budget</i> | | \$3,000 | \$3,420 |
| Meeting Sponsors | 4 | \$1,750.00 | |
| Other symposium sponsors | 7 | \$4,750.00 | |
| <i>Versus budget</i> | | \$5,000 | \$1,500 |
| UG Program (ACS grant to UNO) | | \$1,924.18 | |
| Awardee Sponsor (MWRM) | 1 | \$100.00 | \$100.00 |
| ACS Expense Reimbursements | | \$5,752.76 | \$5,752.76 |
| MWRM Expense Reimbursement | | \$425.99 | |
| Section Deposit | | \$5,500 | |
| Total Income | | \$65,937.93 | |
| <i>Versus budget</i> | | \$59,340 | |

47th Midwest Regional Meeting Expense Report

| | Actual | Budgeted |
|---------------------------------------|--------------------|--------------------|
| ACS Registration Fee | \$3,475.00 | |
| Hotel: Food Beverage Set-ups AV | \$23,682.09 | \$24,500.00 |
| inc \$425.99 for board breakfast | | |
| Poster board construction | \$622.72 | \$5,000.00 |
| Symposium speaker reimbursements | \$11,977.30 | \$8,000.00 |
| Luncheon speaker honorarium | \$200.00 | |
| Program booklets | \$1,601.36 | \$5,000.00 |
| Folder Registration Gift | \$2,600.13 | \$3,000.00 |
| Misc. - UG Poster Prizes / Gratuities | \$327.78 | \$300.00 |
| Exhibit overnight security | \$187.50 | \$400.00 |
| Organization & Committee Expenses | \$1,175.84 | \$1,500.00 |
| Section loan repayment | \$5,500.00 | \$5,000.00 |
| TOTAL EXPENSES | \$47,874.72 | \$52,700.00 |
| NET (Income - Expenses) | \$18,063.21 | \$6,640.00 |